

On September 19, 1996, VSP Company was registered with the Moscow Registration Chamber.

Today, in 2021, we are getting ready to celebrate 25 years of the company's work.

Of course, for the employees this is an important stage in the history of VSP. On the one hand, time flies quickly. Which way another five years have passed, what we have managed to do, what the achievements are,...; on the other hand, for each of us, for VSP employees, work is not only achievements, victories, projects or difficulties, ...but also feelings and emotions, self-awareness as part of the team, relationships with colleagues, future prospects.

We congratulate VSP Company and the team of employees on the 25th anniversary!

#### VSP employees

#### Anna Alekseyevna Agafonova

Marketing Specialist

#### Roman Yuryevich Kanshin

Business Line Manager, IS interfaces and systems

#### Sergey Viktorovich Kosik

Leading Technical Specialist

#### Svetlana Yevgenievna Omelina

Purchase Orders Support Specialist

#### Ivan Sergeyevich Perepelyatnik

Marketing and Sales Director

#### Natalia Dmitrievna Smirnova

Accountant

#### Pavel Valeryevich Bodrov

Customer Support Leading Specialist

#### Oxana Sergeyevna Klochenko

General Director

#### Andrey Yevgenievich Malakhov

Storekeeper

#### Victoria Ivanovna Perepelyatnik

Marketing Specialist

#### Marina Vitalievna Smirnova

Commercial Director

#### Roman Alexandrovich Terekhin

Leading Specialist,
Instrumentation Products Business Line





#### Dear colleagues,

It is the 25th time we are celebrating the VSP Birthday. An event that has been occurring with a pleasant repeatability every September 19, for 25 years. Today's birthday is a special one — a quarter of a century.

Our company and we as team members are operating within the ecosystem — these are our partners, customers, companies with whom we work together in the market. We are proud to note that 25 years of partnerships, established business cooperation, reliable contacts and mutual understanding have allowed us to contribute to solving the tasks facing our customers.

25 years, of course, were not a uniform smooth and cloudless period. We had different stages of development, successes and failures. At first, there was an idea supported by colleagues. Central to the idea was the construction of an independent, professional company. Guided by this principle, we persistently bring the idea to life. Today, VSP is a strong company that can compete and, at the same time, cooperate in different areas, be loyal and flexible, work with full dedication and meet challenges of the market.

All this becomes possible only if there is a certain professional culture in the company and a long-term strategy. Competence, professionalism, quality are elements of the VSP culture, which we are constantly working on. We have a Plan and a Goal. Common knowledge is that plans can change, but a correctly chosen goal is predictably achievable: the realization of the potential and a confident life position of VSP employees. This is important for business, it is important for each of us.

The scale and reasoning are changing, the world is becoming more and more global, despite restrictions on direct contacts in the last two years. We are optimistic about the future.

Today we say thank you to the whole team, our leaders, all colleagues and partners.

Thank you for your cooperation and your support.

Happy Birthday, VSP!

# VSP, 25 years of operation: congratulations from Victoria Perepelyatnik





25 years of operation is a solid period and not only for the Russian market.

Once, at a meeting with VSP customers, a question was asked — "why do you think VSP has been working on the market for so long?"

The answer was as follows — " the strategy and the quality level of work are the determining factors for our company."

Without a strategy, the company does not see long-term benchmarks and may get lost on the way, "being tempted" by simpler goals for implementation. The quality level of the team's work, standards and requirements: it is rather costly and not easy to keep to the bar set high, but in the end this is what the market and customers value. The principles of work that VSP adheres to in everyday practice determine the level of the main criterion — the level of trust in the company. We are working to ensure that VSP services meet high customer requirements, meet prospects for successful operation in the market.

From my personal point of view, first of all, I appreciate the opportunity for self-realization that the company provides for me. Marketing and sales — the areas in which I participate — provide the widest opportunities for creativity, for communication with people almost all over the world, imply the need for constant professional development. I am glad that my career has developed in such a way that I have been working at VSP for over 20 years. Every year the company sets new and higher goals for each of us, the requirements become more complex. I will count on the efforts of the entire team to ensure compliance with the expectations of VSP, a strong position of the business in the market.

I am pleased to congratulate the entire VSP team on the company's birthday!

I wish you good luck and success!

VSP, 25 years of operation: congratulations from Ivan Perepelyatnik.



On September 19, 2021, VSP company turns 25 years old.

For 25 years, a whole quarter of a century, our team has been working in the market. We are growing, changing, becoming more experienced.

The main strength of the Company is a competent team, its professional and responsible approach to work, accumulated experience. The company charges us with energy, providing opportunities for growth to the whole team, to each of us.

Every day at VSP gives us a chance not only to gain new knowledge by listening to a course or reading a book, but also to discuss important tactical decisions with more experienced colleagues, to take part in defining the Company's development strategy.

Today, 25 years later, some people with whom VSP started work for the company, with whom the company has gone through changes, and continues to grow confidently.

Recent years have shown that it is impossible to stop. Sudden changes can come out of the blue. A professional approach to work means, among other things, the ability to arrange business practices in the company in such a way that the customer does not see any difference between "business as usual" and operation in a crisis, in a critical situation.

Let the next 25 be full of challenging and interesting goals to achieve. Let there be tasks solving which we will become even stronger, more seasoned, more experienced.

I am proud of my partners. I am proud of our team. I am proud to work at VSP.

Happy Birthday, VSP!

VSP, 25 years of operation: congratulations from Oxana Klochenko.



On this important day to all of us, I would like to congratulate the company employees on the Company birthday!

For a quarter of a century, the company has been moving forward, overcoming external and internal challenges. It is important that we always try to find solutions that allow us to move forward and grow both ourselves and within the business ecosystem. A number of the company programs for the VSP employees advancement, programs aiming at development of relationships with partners, customers, and the quality level of services provided by VSP, allow us to keep up the pace and, as we expect, meet market requirements.

The 25th anniversary of VSP is an opportunity to look back and assess what has been done and what else needs to be done to go on with VSP operation in accordance with the company principles and standards.

I would like to wish VSP, the whole team, success and prosperity!

VSP, 25 years of operation: congratulations from Marina Smirnova.

For 25 years now, VSP has been working on the market setting itself and the team the task of meeting high standards of work at all stages, without exception, thus shaping both the business process on the whole and the attitude of partners and customers to cooperation.

Many factors that fill in everyday work — the market situation, the competitive environment, the need to fully match technical solutions with requirements of the customers' tasks, the willingness to work for the long term and develop relationships in the business environment — always give an incentive to move forward.

Of course, this process is not easy and is full of complex issues and tasks, the effective solution to which complying with high quality standards and competence, allows you to make plans for the future.

My congratulations to VSP on its 25th anniversary, I wish success and outstanding performance in all the practices that are conducted in the company in all areas, without exception!

VSP, 25 years of operation: congratulations from Pavel Bodrov.



I congratulate our team on the jubilee, on the 25th anniversary of successful activity.

Only a quarter of a century has passed, and I wish you impeccable work and reputation, high goals and achievements, great luck and profit for centuries to come.

I would like to congratulate all our colleagues, because we are developing and succeeding through joint efforts. Let all plans be fulfilled, achievements increase, finances please us with their growth, career develops in the best way.

I wish us to go only forward and only together! We wish you all good health and wisdom, good luck and vigour!

VSP, 25 years of operation: congratulations from Sergey Kosik.



25 years of VSP Company. What is in this date for me?
This is an indicator of reliability and confidence in the company where I have been working for almost 10 years.

I joined the company in 2011. A lot has changed in the company over the past time, the external situation has also changed. But the principles of the company's operation remain unchanged — a high quality level of working out tasks, a responsible and unconditional fulfilment of our obligations.

I am glad that ten years ago, actually after graduating from the institute, I made it and joined the VSP team. I am glad that I started my professional career in a company with so high requirements for the quality of work. I am glad to be part of a team that strives to constantly improve the level of its professionalism.

On this day, I would like to wish the company confident growth in this difficult time, the development of new interesting areas and, of course, following its unchanging principles, new heights to be reached.

I am sure it will be so!

Happy 25th birthday, VSP!

VSP, 25 years of operation: congratulations from Roman Kanshin.





Congratulations on the anniversary of the company!

25 years is a long time, during which the company has established itself as a serious and responsible enterprise.

I wish our company more customers, regular partners and responsible employees!

Let every day be productive and profitable!

VSP, 25 years of operation: congratulations from Natalia Smirnova.



I am glad to congratulate VSP company on its 25th anniversary!

Over the years, we have undoubtedly accumulated a lot of experience. I have been in the company for more than 10 years, and I see its stable growth and the desire to meet the needs and expectations of customers.

We are doing everything to ensure that a professional approach at all stages of work is standard for us, and the successful completion of all stages of a project, from the enquiry to warranty support, is the number one rule for us.

Once again, I congratulate our team on this milestone!

VSP, 25 years of operation: congratulations from Svetlana Omelina.



A quarter of a century is already quite a long time for a company that operates in the Russian and CIS markets, cooperates with Russian and international companies and corporations.

Over these years, and it is 25 years, we can feel free to say that there is something to be proud of.

Considerable experience has been accumulated in the field of technical developments, many tasks have been solved, work with customers in all areas of the company's activity has been established. Framework relationships have been built up with many enterprises recognized worldwide and of strategic importance in Russia, such as Rosneft, Lukoil, Sibur and others, and active work is underway on a daily basis.

Thanks to the contribution of each and every employee, VSP has achieved what it is today, and we move on — new expertise gained by specialists, developments and innovative technologies of partners open up opportunities for development and improvement for both members and the structure of the organization.

We believe that the milestone of 25 years is just the beginning of a long and successful way.

I congratulate the entire team of the company on a bright anniversary and wish success and good luck for the years ahead!

VSP, 25 years of operation: congratulations from Roman Terekhin.





### **VSP** Company

An engineering solution becomes really valuable when it features unique qualities, when its capabilities provide for a technical advantage for the user and considerably cut down expenses — optimise time and financial resources — allowing for stronger competitive position of the business. VSP purpose and intention is to present to the customer technologies based on world-level engineering achievements — from a "simple" fitting to high-tech data processing systems — industrial computers, input-output systems and other up-to-date solutions.

VSP specializes on the following business lines — Intrinsically safe interfaces and systems, HMI-solutions, Instrumentation products and Electromechanics. In terms of a project approach the company cooperates with a number of manufacturers and suppliers.

The main asset of VSP is knowledge and expertise accumulated by the specialists. What matters to the customer in the end, is a solution to his technical task in terms of a project realization, be it an IS circuit protection, a reliable flow commutation or an accurate process parameter measurement. An incompetent team cannot expect to hold a successful place in the ecosystem. Keeping in mind the importance of a further company services development in terms of quality, the approach to the Educational Programme has been fundamentally revised since 2015. With a clear vision that only a certain level of the specialists' expertise can provide for a growth strategy, VSP undertook to speed up the process of education as well as revised the quality level of practices. In other words, the company has explicitly committed to development of the company expertise.

At the end of 2017 there was a number of internal interviews in the company; every employee was interviewed aiming at generating an optimum individual programme of development for each and every member of the team. December 2017 can be considered a milestone of the Programme of Advancement, the next evolutionary level of the earlier Educational Programme. The Programme of Advancement takes into account not only the educational plan, but is a "road map" for a specialist, for professional and career advancement, following which one may in the end expand his or her personal potential.

We think that VSP is not just a company. VSP is a platform, on which basis every employee can realise his or her potential and be successful.

Comprehensively investing every year in VSP development, in professional advancement of specialists, we strive to work at a new level, keeping in mind the basic principles — competence, professionalism, quality and long-term strategy. Creating special working conditions for the team, allowing to realise potential of its every member, we want to provide for a confident standing in life for every person working at VSP.

A modern market makes high level demands on all those involved in business. We believe that building an open and long-term relationship within the company, with customers and partners present to VSP possibilities for implementing plans for the company development.



## VSP 25 years uniting technologies



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